

Jungfraubahn Holding AG

# **SEMI-ANNUAL REPORT 2016**



# THE KEY FIGURES

per 30th June 2016

**78.7** MIO

operating income (in CHF)

**59.0** MIO

transportation revenue (in CHF)

**10.8** MIO

EBIT (in CHF)

10.6 MIO net profit for the period (in CHF)

1.81 CHF result per share (in CHF)

13.7%

EBIT margin

# JUNGFRAUBAHN HOLDING AG

Jungfraubahn Holding AG consists of nine subsidiaries and is listed on the SIX Swiss Exchange. As its main activity, the Group operates excursion railways and winter sport facilities in the Jungfrau region. The customer is offered an adventure in the mountains and on the train. The Jungfrau Railway Group has three defined business segments: Jungfraujoch – Top of Europe, Winter Sports and Mountain Experience. It has formed a strategic alliance with Berner Oberland-Bahnen AG in order to exploit synergies.

JUNGFRAUBAHN HOLDING AG 4 SEMI-ANNUAL REPORT 2016

## LETTER TO THE SHAREHOLDERS

## **DEAR SHAREHOLDERS**

The Jungfrau Railway Group can look back on a satisfactory first semester for 2016. The consequences of the terrorist attacks in Europe have had a noticeable impact on business results. The achieved operating revenue of CHF 78.7 million represents a reduction of 7.3% on last year,s record figure, however is above the five-year average. During the first six months, 376,100 visitors travelled to the Jungfraujoch, equivalent to the second-best result ever

Excursion traffic to the Jungfraujoch – Top of Europe continues to benefit from market diversification and the demand from Asia. However, the terrorist attacks in Europe, unrest in Turkey and the refugee issue have had a negative impact on the number of visitors, particularly in group business from Asia. The new visa regulations in China were also an added hindrance. The second-best result in the history of the Jungfrau Railway was achieved in visitor frequencies as well as in net traffic revenue. In the first half of 2016, a total of 376,100 visitors travelled to the Jungfraujoch, 48,500 fewer than the record achieved last year. At CHF 39 million, net traffic revenue for the Jungfraujoch business segment is 12.2% lower than for the same period in the previous year. Nevertheless, the success of 2014 was surpassed despite the challenging environment. Here it was vital that the company once again increased the intensity of cultivating the Asia market, in order to further strengthen the Jungfraujoch brand.

Taken as a whole, the experience mountains segment of the Jungfrau Railway Group has started the summer season on a positive note. The First Aerial Cableway has recorded a 38.9% increase in the number of guests in comparison to the previous year. Overall, the net traffic revenue for the experience mountains segment totalled 4.3 million Swiss francs, an increase of 13.2 per cent on last year.

After a difficult start to the 2015/2016 winter season caused by unfavourable weather conditions, the result for the period under review also fell below average from January to the end of the 2016 season. From 1 January 2016 to the end of the season in April 2016, the JUNGFRAU Ski Region, of which the Jungfrau Railway Group holds a share of over 60%, recorded 801,000 skier visits, a drop of 4.6% compared to the same period in the previous year. For the Jungfrau Railway Group, this equates to a net traffic revenue of CHF 15.6 million from the winter sports business, representing a reduction of 8.6%.

The Jungfrau Railway Group achieved a profit of CHF 10.6 million in the first semester of 2016. At 27.8 per cent, the decline in profits was disproportionate compared to the previous year. This was to be expected, due to the high proportion of fixed costs - which is in the nature of the business - and an increase in write-offs.

VISITOR FREQUENCY 1.130.6.	2016 in 1,000 CHF	2015 in 1,000 CHF	Varation in %
Jungfraujoch (arr.)	376,100	424,600	-11.4%
Skier Visits JUNGFRAU Ski Region	801,000	839,400	-4.6%
NET TRAFFIC REVENUE			
Jungfraujoch – Top of Europe	39,031	44,450	-12.2%
Experience mountains	4,349	3,843	13.2%
Winter Sport	15,624	17,090	-8.6%
Consolidation	-2	-9	-77.8%
Total traffic revenue	59,002	65,374	-9.7%

The company recorded an operative result (EBIT) of CHF 10.8 million and achieved an EBIT margin of 13.7%.

The result was affected in particular by the terrorist attacks in Europe and the associated global news coverage. The events led to a reduction in the number of Asian guests, who cancelled their trips to Europe for safety reasons.



## "In the last ten years we have invested around 300 million francs in the Jungfrau Region."

Urs Kessler, CEO, Chairman of the Management Board in a video interview at www.jungfrau.ch/business-report

### **ENHANCING QUALITY**

During the first half of 2016, the Jungfrau Railway Group focused on investment in quality. Seat reservation for individual passengers was introduced in mid-May to eliminate guests having to stand in the trains during high season. The Jungfrau Railway Group has extended its evening schedule by adding two more trains as well as optimising the guidance system for guests, with the aim of improving guest distribution throughout the day and thus upgrading the quality of the trip to the Jungfraujoch.

### V-CABLEWAY EXPANSION PROJECT

The V-Cableway will secure the medium and long term future success of tourism for the entire Jungfrau Region as a top yearround destination. It will strengthen the competitiveness of the Jungfraujoch as a world famous visionary project and help the winter-sports destination to take a leading position in international competition.

At the beginning of 2016, Canton Bern approved the amendments to the land-use plans passed by the municipalities of Grindelwald and Lauterbrunnen. The five complaints received will be assessed by the Directorate of Justice, Municipal Affairs and Church Affairs of Canton Bern. The applications for planning approval for the 3S-Cableway and the new Grindelwald-Männlichen Aerial Gondola (GGM) were submitted in spring 2016. In a next step, the Federal Office of Transport (FOT) will rule on the approval of the plans and make a decision on the objections submitted. Responsibility for the secondary installations (parking garage, ski pistes) lies with the Interlaken-Oberhasli Government Registrar. The aerial cableway companies involved anticipate that with an optimum process procedure, the new Männlichen Aerial Gondola and the 3S-Cableway could be operational by the end of 2019.

The Jungfraubahn Holding AG has kept its promise within the scope of the V-project and exercised its subscription rights for a GGM share capital increase. In order to meet the wishes of the Itramen farming cooperative among other things, the Jungfrau Railway Group has acquired an additional proportion of shares in the course of the capital increase. It now holds an almost 36% share of the GGM.

#### **NEW ROLLING STOCK FOR THE JUNGFRAU RAILWAY**

In February 2016, the first of four new three-section low-floor trains for the Jungfrau Railway was delivered by Stadler Rail AG and put into scheduled service from the end of May 2016. Commissioning of the other trains followed in stages and was completed at the end of August 2016. The procurement of new rolling stock is an element of the V-Cableway project. The new rolling stock including the customer information system will significantly increase travelling quality for guests as well as productivity.

## SHAREHOLDERS CLUB

All shareholders with 250 or more shares of Jungfraubahn Holding AG on the deadline of 1 October 2016, are represented in the Jungfrau Railway Group Shareholders Club. The latest offers can be found at www.jungfrau.ch/aktionaersclub.

#### **PROSPECTS**

The number of visitors to the Jungfraujoch in July and August did not reach the record levels of the previous year. Nevertheless they are considerably above the average of the last five years and the reference year of 2014. The First Aerial Cableway and the Harder Railway were able to make further gains on the past record year. The second half of this year remains a challenge. The Jungfrau Railway Group however, is well situated due to its strong position in intercontinental growth markets and diversification of its guest flow. The major investments made will have a positive impact. Thanks to its new rolling stock, the Jungfrau Railway will operate a 90 minute circulation to the Jungfraujoch from the timetable change in 2016, thus reducing the round trip by 30 minutes and significantly increasing productivity.

Prof. Dr. Thomas Bieger

Chairmen of the Board

Urs Kessler, CEO, Chairman of the

Management Board

## **CONSOLIDATED BALANCE**

per 30th June 2016

ASSETS							
in thousand CHF	30.06.2016	in %	31.12.2015	in %	Varation	30.06.2015	in %
Current assets							
Cash and cash equivalents	32,837		49,088		-16,251	23,099	
Trade accounts receivable	13,370		9,149		4,221	12,472	
Other receivables	3,032		2,388		644	3,901	
Inventories	1,705		1,359		346	1,513	
Prepayments and accrued revenues	8,435	• • • • • • • • • • • • • • • • • • • •	8,097		338	8,010	
Total current assets	59,379	9.9	70,081	11.7	-10,702	48,995	8.5
Fixed assets							
Financial assets	7,901		6,333		1,568	4,327	
Tangible assets	524,650		515,486		9,164	513,427	
Intangible assets	6,913		6,229		684	7,183	
Total fixed assets	539,464	90.1	528,048	88.3	11,416	524,937	91.5
Total assets	598,843	100.0	598,129	100.0	714	573,932	100.0
Debt capital	21 450		15.204		6 1 4 6	20.060	
LIABILITIES AND SHAREHOLDERS, EQUITY							
Accounts payable	21,450	•••••••••••	15,304		6,146	20,968	
Short-term debt	740		740		0	740	
Other liabilities	2,207		3,430		-1,223	2,293	
Provisions	2,399		1,113		1,286	2,021	
Accruals and deffered income	12,382		18,857		-6,475	15,441	
Total current liabilities	39,178	6.5	39,444	6.6	-266	41,463	7.2
Long-term debt	30,550		28,234		2,316	23,887	
Provisions	43,785		42,980		805	43,475	
Total long-term liabilities	74,335	12.4	71,214	11.9	3,121	67,362	11.8
Total liabilities	113,513	18.9	110,658	18.5	2,855	108,825	19.0
Shareholders, equity							
Share capital	8,753		8,753		0	8,753	
Capital reserves	-1,819		-1,797		-22	-2,251	
Treasury shares	-723		-1,380		657	-1,544	
Retained earnings	475,199		476,292		-1,093	454,721	
Minority interests	3,920		5,603		-1,683	5,428	
Total shareholders, equity	485,330	81.1	487,471	81.5	-2,141	465,107	81.0
Total liabilities and shareholders, equity	598,843	100.0	598,129	100.0	714	573,932	100.0

## **CONSOLIDATED STATEMENT OF INCOME**

from 1st January to 30th June

		0015		
in thousand CHF	2016	2015 adjusted	Varation	in %
Operating income				
Transportation revenue	59,002	65,374	-6,372	-9.7
Subsidies	4,484	4,200	284	6.8
Energy sales	4,120	4,687	-567	-12.1
Shop sales	2,426	2,245	181	8.1
Income from services	2,673	3,021	-348	-11.5
Rental income	3,355	3,294	61	1.9
Other income	2,667	2,103	564	26.8
Total operating income	78,727	84,924	-6,197	-7.3
Operating expenses				
Cost of goods sold	-1,148	-1,091	-57	5.2
Purchase of energy	-1,577	-1,845	268	-14.5
Staff costs	-28,718	-28,120	-598	2.1
Other operating expenses	-19,020	-19,354	334	-1.7
Total operating expenses	-50,463	-50,410	-53	0.1
EBITDA	28,264	34,514	-6,250	-18.1
Depreciation				
Depreciation on tangible assets	-17,055	-14,829	-2,226	15.0
Depreciation on intangible assets	-392	-430	38	-8.8
Total depreciation	-17,447	-15,259	-2,188	14.3
Operating Profit / EBIT	10,817	19,255	-8,438	-43.8
Financial income / expenses				
Financial expenses	-103	-553	450	-81.4
Financial income	2,526	45	2,481	5,513.3
Total financial income / expenses	2,423	-508	2,931	-577.0
Income before tax / EBT	13,240	18,747	-5,507	-29.4
Income taxes	-2,821	-4,014	1,193	-29.7
Net profit before minority interests	10,419	14,733	-4,314	-29.3
Minority interests	142	-99	241	-243.4
Net profit	10,561	14,634	-4,073	-27.8
Earnings per share				
Shares issued	5,835,000	5,835,000		
Average stock treasury shares	-11,102	-21,697		
Average number outstanding shares	5,823,898	5,813,303		
Undiluted and diluted result per share in CHF	1.81	2.52		

## **CONSOLIDATED STATEMENT OF CASHFLOWS**

from 1st January to 30th June

in CHF thousand	2016	2015
Net profit for the half year	10,561	14,634
Minority shareholders	-142	99
Depreciation	17,447	15,259
Change in provisions	2,091	929
Other profit-making items not effecting liquidity <sup>1</sup>	-2,434	C
Cashflow before changes in networking capital	27,523	30,921
Change in fixed assets	-5,549	-8,736
Change in liabilities	-1,552	-1,604
Net cash from operating activities	20,422	20,581
Investment in fixed assets	-27,345	-37,613
Divestment in fixed assets	22	20
Net cash from investing activities	-27,323	-37,593
Free Cashflow	-6,901	-17,012
Increase in financial liabilities	2,475	1,024
Reduction in financial liabilities	-159	-159
Establishment of Grindelwald Grund Infrastruktur AG	40	C
Purchase and divestment treasury shares	-29	25
Dividend paid 3rd parties	-23	-21
Dividend paid Jungfraubahn Holding AG	-11,654	-10,455
Net cash from financing activities	-9,350	-9,586
Net decrease/increase in cash and cash equivalents	-16,251	-26,598
Cash and cash equivalents at January 1st	49,088	49,697
Cash and cash equivalents at June 30	32,837	23,099
Net decrease/increase in cash and cash equivalents	-16,251	-26,598

<sup>1</sup> Primary Badwill from the acquisition of shares from subsidiaries

## **CONSOLIDATED EQUITY STATEMENT**

per 30. June 2016					Total excl.		Total incl.
in thousand CHF	Share Capital	Capital reserves	Treasury Shares	retained earnings	minority shares	minority shares	minority shares
Shareholders equity per 1.1.2015	8,753	-2,259	-1,561	450,542	455,475	5,350	460,825
purchase treasury shares		••••••••••••			0		0
divestment treasury shares		8	17		25		25
Net profit for the half year				14,634	14,634	99	14,733
Dividends				-10,455	-10,455	-21	-10,476
Acquisition of shares of subsidiaries	•	•			0		0
Shareholders equity per 30.06.2015	8,753	-2,251	-1,544	454,721	459,679	5,428	465,107
Shareholders equity per 1.1.2016	8,753	-1,797	-1,380	476,292	481,868	5,603	487,471
purchase treasury shares		0	-44		-44		-44
divestment treasury shares		-22	701		679		679
Net profit for the half year				10,561	10,561	-142	10,419
Dividends	•	••••••	•••••	-11,654	-11,654	-23	-11,677
Acquisition of shares of subsidiaries					0	-3,518	-3,518
Establishment of Grindelwald Grund Inf	rastruktur AG	•			0	2,000	2,000
Shareholders equity per 30.06.2016	8,753	-1,819	-723	475,199	481,410	3,920	485,330

## ADDENDUM TO THE HALF-YEAR REPORT

#### **MISCELLANEOUS**

The half-year report includes the unaudited, consolidated half-year financial statement of Jungfraubahn Holding AG and its subsidiaries. The preparation was carried out in accordance with the accounting and reporting recommendations of Swiss GAAP FER 31. In the interim financial statement, reductions in disclosure and publication in comparison to the annual financial statement are allowed. The accounting principles applied comply with the principles of the presentation of the financial statement as set out in the 2015 annual business report.

#### SCOPE OF CONSOLIDATION

During the reporting period, the newly established companies Grindelwald Grund Infrastruktur AG, Grindelwald (participation 80%) and the Mürrenbahn AG Lauterbrunnen (participation 100%) were taken into account in the scope of consolidation. They were accounted for in the financial statement using the full consolidation method. Since both companies have not assumed any other operating activities as of June 30, the 2016 results from the expansion of the scope of consolidation have no material impact on the income statement of the reporting period.

### **DEVIATION FROM CONTINUITY**

For the first time, the new provisions of Swiss GAAP FER 3 were applied during the reporting period. Thus for agency transactions, only the value of self-provided services is recorded as net proceeds. The values for the previous period were accordingly adjusted. The half-year result remains unaltered.

#### ADJUSTED CONSOLIDATED INCOME STATEMENT

HALF-YEAR REPORT			
TIALI - TEAR NEI ONT		Elimination of	
in thousand CHF	As initially published	agency transactions	Adjusted
Other income	3,603	-1,500	2,103
Total operating income	86,424	-1,500	84,924
Other operating expenses	-20,854	1,500	-19,354
Total operating expenses	-51,910	1,500	-50,410
ЕВІТДА	34,514	0	34,514
EBIT	19,255	0	19,255
Half-year profit	14,634	0	14,634

The adjustments also have an effect on the segment information. Accordingly, the segment revenues reported in the first semester of 2015 will be lower compared to the original publication by the following amounts: Jungfraujoch TCHF -989, experience mountains TCHF -141, winter sport TCHF -1, other segments TCHF -369. The segment results (EBITDA) remain unchanged.

Total EBITDA per income statement	28,264	34,514	-6,250	-18.1
Eliminationen Konzern	-753	5	-758	-15,160.0
EBITDA other segments <sup>1</sup>	3,198	3,507	-309	-8.8
EBITDA Winter sport	4,068	4,615	-547	-11.9
EBITDA experience mountains	1,808	1,200	608	50.7
EBITDA Jungfraujoch	19,943	25,187	-5,244	-20.8
Segment results EBITDA				
Total operating income per income statement	78,727	84,924	-6,197	-7.3
eliminated intercompany revenue,s	-11,243	-10,874	-369	3.4
net revenue other segments <sup>1</sup>	19,404	20,141	-737	-3.7
net revenue Winter sport	18,548	19,361	-813	-4.2
net revenue experience mountains	6,329	5,636	693	12.3
net revenue Jungfraujoch	45,689	50,660	-4,971	-9.8
Segment revenue				
in thousand CHF	30.06.2016	adjusted	Varation	in %
SEGMENT INFORMATION	01.01	01.01 30.06.2016		

<sup>1</sup> The other segments include in particular the Jungfrau Railway power station, Jungfrau Railways Management AG and the Lauterbrunnen parking garage

### **EXPLANATIONS REGARDING SEASONALITY**

Because the Jungfrau Railway Group markets a variety of offers, its business is not marked by any significant seasonal influences.

### **EVENTS AFTER THE DEADLINE OF THE INTERIM REPORT**

Up to approval of this financial statement by the executive board of Jungfraubahn Holding AG on 30 August, 2016, no events are known that would require the adjustment of book values of Group assets and liabilities or would be required to be disclosed at this point.

## **INVESTOR RELATIONS - IMPORTANT DATES**

5 JANUARY 2017 Announcement of frequencies of the 2016 financial year
19 APRIL 2017 Financial Statement Media Conference in Bern

22 MAY 2017 Annual General Meeting in the Congress Centre Kursaal Interlaken

## **RESPONSIBLE PUBLISHER**

Jungfraubahn Holding AG Harderstrasse 14 CH-3800 Interlaken Schweiz

## **CONTACT**

## MEDIA

Patrizia Bickel patrizia.bickel@jungfrau.ch

## **INVESTOR RELATIONS**

Christoph Seiler christioph.seiler@jungfrau.ch

## TOURIST INFORMATION

Rail Info info@jungfrau.ch



